

**July 8, 2020
12:30**

Call In: 888-843-7185
Participant code: 3898876

I. Introduction

II. Intent of Call

For those who have not participated previously, the intent of this call is to provide our private sector partners with an update of actions Virginia is taking to mitigate and respond to the impacts of COVID-19 in Virginia. The flow of our agenda will include a situation update, followed by State Agency briefs, and a brief from DHS CISA. Finally, we will open the lines for questions so please hold those questions until the end and the operator will open the line. While we may not have answers for every question on the phone today, we will make every effort to provide responses to you through the Private Sector Portal, updates on our website, or this weekly meeting.

I do want to note that the purpose of these calls is not for solicitation or procurement questions. Those questions should be directed to the private sector email, private.sector@vdem.virginia.gov. Nor is this call intended for media outlets. Please disconnect and contact our Joint Information Center (JIC) at COVID19JIC@vdem.virginia.gov

This call is intended to get actionable information from State government into the hands of businesses and industry in Virginia for situational awareness and decision-making purposes relative to their operations and the health and safety of their employees.

III. Situation Update – for Civil Unrest

While the number and intensity of protests have decreased, we continue to monitor the activities.

IV. Agency Reports – for Civil Unrest

- a. Virginia Fusion Center—Nothing to report
- b. Virginia Department of Emergency Management
 - VEST continues 10-hour operations during the day (0800-1800).
 - VEST continues to support and coordinate resource requests related to the civil unrest. Private Sector
 - We know businesses may be impacted due to these protests.

- If you have specific concerns about the civil unrest please feel free to email us at private.sector@vdem.virginia.gov
- If you have suspicious activity to report, please contact the VFC at vfc@vfc.vsp.virginia.gov

V. Situation Update – for Virginia COVID-19

a. Statistics:

- Confirmed Cases – 67,375
- Total current COVID-19 Hospitalizations – 971
- Cumulative Hospitalizations 6,577
- Fatalities – 1,905

Just a recap of where we currently are with Executive Orders and Forward Virginia:

- ### b. Executive order 51 (Emergency Declaration) was amended on May 26th and remains in effect until amended or rescinded.

On June 30th the governor issued Executive Order 67 indicating that given the current health metrics continuing in a downward trend the Commonwealth would move into Phase III on July 1st.

We continue to see an increase in positive cases in some states, most significantly in AZ, TX, and FL. VDH and the Governor's office continue to monitor VA metrics on a daily basis.

c. Update on the Blueprint for Forward Virginia has three phases:

As a reminder the Governor's phased approach is based on science and data and includes mitigation strategies to slow the spread of the COVID-19 virus through enhanced safety practices. The plan allows localities to consider delaying implementation of Phase One guidelines based on local conditions. Phase 3 Guidance for all Business Sectors can be found on the Commonwealth's COVID-19 webpage (links also on the private sector page) and includes guidance for the following sectors:

- Restaurants and Beverage Services
- Farmers Markets
- Brick and Mortar Retail
- Personal Care and Grooming Services
- Fitness and Exercise Facilities
- Campgrounds and Summer Camps
- Youth sports with restrictions
- Religious Services

Governor Ralph Northam announced that bar seating will remain prohibited in restaurants as the Commonwealth moves into Phase Three. While key health

indicators in Virginia are improving, the Governor made clear that he is taking a cautious approach and is prepared to implement tighter restrictions if needed.

d. Reopening of schools

- Many school districts in VA have issued and completed surveys related to their planning for the 2020-2021 school year. Many school districts are offering options to families but continue to monitor the health metrics.

e. The Governor has discontinued his regularly scheduled press conferences.

VI. Agency Reports

- a. Virginia Department of Health – Jess Rosner
 - Nothing significant to report
- b. Virginia Department of Agriculture and Consumer Services – Bill Scruggs
 - Market news related to potatoes and green bean crops
 - Nationally the meat and poultry industry are at 95% compared to 2019 but are still under specific restrictions.
 - Ending of the household distribution program but food will still be provided through the emergency food program.
 - Working with the Virginia Marine Products to promote the Taste of the Bay; a beer and seafood event
 - Event is July 10, held at Hardywood West Creek, in Richmond
 - Also August 7th at a to be determined location
- c. Virginia Fusion Center –Not on call
- d. DHS CISA Update – Not on call
- e. Virginia Department of Emergency Management
 - VEST remains at daytime operations, 10-hour shifts and on-call over the weekend.
 - VEST continues to coordinate efforts to expand the number of testing opportunities across the Commonwealth, in coordination with the Health Equity Group and the VA Dept of Health. We are using the National Guard to increase our testing capacity (i.e.: Long term care facilities, jails & prisons), meat processing plants, congregate housing, and, finally, the community at large in conjunction with locality officials.
 - We continue to work diligently on our planning for operating in a COVID public health emergency. There are some very specific things and secondary events we will need to address with regard to a Hurricane Response in a COVID-19 environment, i.e.: decreased capacity in shelters, need for more shelters to continue social distancing, enhanced sanitation, and mass feeding

operations. We will be working with state agencies and localities as this plan is developed.

f. Private Sector Updates

- I wanted to again highlight some resources for PPE Sourcing options and share a new resource. They can be found on the Virginia private sector website under Private Sector Program Resources for Business and Industry
- <https://eva.virginia.gov/eva-emergency-notices.html> Click on COVID-19 Emergency Vendor List. Currently there are 104 vendors. Many of these are specific PPE
- In order to purchase from the Amazon COVID19 Supplies Hub, a business must first sign up on Amazon Business. The link to sign up can be accessed using this url <https://business.amazon.com/en/work-with-us/healthcare/covid-19-supplies> We have posed this link to the Private Sector Webpage as well.
- <https://www.mcclungcompanies.com/vma>
- www.ppeconsortium.com – They were established to help medical practices, dental practices, but can help other organizations as well (i.e., nursing homes, schools, clinics, restaurants, childcare providers) smartly save money on PPE purchases by aggregating their PPE requirements to negotiate competitive discounts with our 40+ suppliers-partners. We have posted this link to the Private Sector Website as well.
- <https://www.projectn95.org/>
- All Hazards Consortium – monthly subscription; jointly developed initiative between states and industry stakeholders to support operational information sharing during regional, multi-state incidents. This is an initiative that existed prior to COVID-19 but they have incorporated a PPE Exchange. There is a monthly subscription for membership but this membership includes access to information from states (VA, NC, MD, DC, PA, FL) as well as this new PPE exchange.
- This will be posted in the private sector website
- We are working on distribution of infrared thermometers provided by FEMA to states for reopening purposes. CRCs
- I would also like to offer up a service that we have for N95 mask sanitation. We have 3 units across the state (one in Newport News) from Battelle to which you can mail the N95 and have them sanitized and returned. This will resupply which is hard to come by nowadays. If your organization is interested in using this sanitation service for N95, please email private.sector@vdem.virginia.gov and we will send you the instructions. The process includes registering on the Battelle site and using your assigned registration number to mail your N95 to one of our 3 units in Virginia (Blacksburg, Richmond, Newport News). The N95 will be sanitized and returned by mail.

- As a reminder the purpose of the Private Sector Survey (Virginia.gov/covid19supplies); this is a survey where businesses and industry can submit their offers of assistance to the State relative to critical supplies for our hospital and healthcare workers, first responders, and emergency response. The survey will accept offers for products, equipment, services, and skilled teams. I want to make requests of businesses making submissions:
 - Please coordinate your company's offers – we are seeing duplicates in the system that have been submitted by different people
 - Please also consolidate all offers of assistance into one entry; a single entry can accept products, equipment, services, and skilled teams so there is no need for multiple entries from the same business
 - These two things have created a backlog for our staff to de-conflict
 - When we do follow up, please read through the email fully to ensure you are providing all additional information requested
 - If we reach out to you and do not hear back after three attempts, we will put the offer on hold as unresponsive
 - If you have not heard back from the Private Sector team, please check your Spam email.
 - Turnaround time for all offers of assistance is now between 48-72 hours unless the offer is made on Friday afternoon or over the weekend.
 - Please do not submit offers for your business more than once, especially if you have already been sent to DGS for financial and reference checks. If the Private Sector Team has followed up with you and received a quote, then the information has been sent to DGS
- As mentioned previously, we made some changes to the survey as testing is becoming a top priority. Currently the Private Sector Team is working with DCLS, DGS, VEDP on test kit evaluation process to streamline the evaluation of viable options. If you have already been contacted about PPE and also have test kits to offer, please note we will be going back through the database to pull those vendors and send an additional follow up to you. If test kits are a new capability you have please email the Private Sector email and include Test Kits in the subject line.
- As a reminder the process for evaluating and processing possible vendors and resources for procurement. The private sector team does the initial assessment and then forwards information collected to various groups, DGS and DCLS. When a vendor is deemed appropriate, they will be sent to the VDEM Logistics group for possible procurement. Based on what we are seeing right now, the needs have slowed exponentially. So, if your information has been forwarded you should have received an email stating such at some point in the process and if and when your resources are needed someone will contact you for possible procurement.

- As a reminder, the daily power point was reduced to three times a week, on Mondays, Wednesdays, and Fridays. While the VEOC remains at Orange or partial activation, we are operating 24 hour shifts to cover the protests and civil unrest events ongoing across the State. Emails on Tuesday/Thursdays and weekends will be sent if there is something significant to relay (i.e.: Governor Press Release related to COVID-19 or a secondary emergency, EOs or Policy changes that would impact businesses, and other pertinent products from the federal agencies).
- Continue these calls as long as they are beneficial; scheduled now through end of July and at least until we are into Phase 3, perhaps longer

VII. Questions from the Private Sector

- Sarah Kitt Anheuser Busch—it was mentioned previously that face covering regulations for workplaces were being developed by the Department of Labor. Have those been completed and if not, when can we expect them?
 - Jess updated that the board has been holding meetings but there have been no further updates.

VIII. Reminders – this information is included in all messaging sent from the Private Sector Portal

- a. **Private Sector Website:** <https://vdem-private.virginiainteractive.org/private-sector/>
- b. To receive regular updates from Virginia, please register for the Virginia **Private Sector Portal** at <https://bit.ly/VaPrivateSector>
- c. **Private Sector Survey** for issues, unmet needs, and offers at <http://virginia.gov/covid19supplies>
- d. For questions that cannot be addressed through the Survey or issues accessing the Portal or Survey, please email private.sector@vdem.virginia.gov
- e. For questions about essential services, please direct your inquiry to commerce.trade@governor.virginia.gov
- f. For updates and guidance on COVID-19, please visit <http://www.vdh.virginia.gov/coronavirus/>
- g. For non-clinical information, waivers, and situational updates, please visit <https://www.vaemergency.gov/coronavirus>

IX. Call frequency – weekly

- a. Our next and final call for now will be in two weeks Wednesday, July 22, 2020, 12:30PM